



# ASSOCIATION OF ASSESSING OFFICERS OF MANITOBA

65TH ANNUAL PROFESSIONAL DEVELOPMENT CONFERENCE

HOLIDAY INN AIRPORT WINNIPEG WEST  
2520 PORTAGE AVENUE, WINNIPEG, MB

TUESDAY - SEPTEMBER 27<sup>TH</sup> 2022

12:45 pm to 1:45 pm

**Winnipeg Real Estate Market Report:**  
**Peter Squire –Winnipeg Regional Real Estate Board**

1:45 pm to 2:45 pm

**Farm Market Report:**  
**Claude Jacques & Peter Alder – Farm Credit Canada**

2:45 pm to 3:00 pm

**Networking Break**  
*Coffee, Tea and snacks will be served*

3:00 pm to 4:30 pm

**Borrowing 101 – Financing Basics**  
**Tim St Vincent – Credit Counseling Society**



WEDNESDAY - SEPTEMBER 28<sup>TH</sup> 2022

7:30 am - 8: 30 am	<b>Breakfast</b> <i>Full Breakfast will be served</i>
8:30 am - 9:30 am	<b>Opening Introduction &amp; Ceremonies</b> <b>Speaker Panel Lloyd Funk, PMA - Tim Austin, City Assessor</b> <b>AAA - IAAO - IMA - SAAA</b>
9:30 am - 10:30 am	<b>Keynote Speaker</b> <b>Dorota Blumczynska</b>
10:30 am - 10:45 am	<b>Networking Break</b> <i>Coffee &amp; Tea will be served</i>
10:45 am - 11:45 pm	<b>Let's Talk about Good Communication</b> <b>Rebecca Malmquist</b>
11:45 pm - 12:45 pm	<b>Networking Lunch</b> <i>Full lunch will be served</i>
12:45 pm - 1:45 pm	<b>Michael Stocki / Jana Brunel</b> <b>Efficiency Manitoba</b>
1:45 pm - 2: 45 pm	<b>Safer Communities and Neighbourhoods Act</b> <b>Les Butler</b>
2:45 pm - 3:00 pm	<b>Networking Break</b> <i>Coffee, Tea and snacks will be served</i>
3:00 pm - 4:00 pm	<b>Manitoba Home Builders Association</b> <b>Lanny McInnes</b>
4:00 pm - 4:30 pm	<b>AGM</b>
5:30 pm - 8:30 pm	<b>Presidents Dinner</b> <i>(By invitation only)</i>



THURSDAY - SEPTEMBER 29<sup>TH</sup> 2022

7:30 am - 8:30 am

**Breakfast**

*Full Breakfast will be served*

8:30 am - 10:15 am

**Allen Sutherland - Speakers Bureau –  
Treaty Relations Commission of Manitoba**

10:15 am - 10:30 am

**Networking Break**

*Coffee & Tea will be served*

10:30 am - 12:00 pm

**Whelan Sutherland & Tim Daniels –  
Treaty One Development Corporation**

12:00 pm - 12:30 pm

**Closing Ceremonies & Closing Draw**

**AAOM 2022 Annual Professional Development Conference**

**Tuesday September 27<sup>th</sup>**

**Holiday Inn Airport Winnipeg West**



**12:45 P.M. to 1:45 P.M.**

**Winnipeg Real Estate Market Report**

**Presented by Peter Squire**

Peter is WinnipegREALTORS® Vice-President of External Relations and Market Intelligence. The Winnipeg Regional Real Estate Board, founded in 1903, is the collective voice to over 2,400 real estate Brokers and Salespersons, along with other industry-related professions serving communities in and around the Winnipeg Metropolitan Region.

Peter is a keen media commentator and enjoys keeping the public informed on what is happening in our local real estate market. Peter has had a fascinating career in public affairs for over thirty-five years. He is passionate about getting involved in issues and projects that will enhance Winnipeg's quality of life. One that comes to mind is the Canadian Museum for Human Rights where he embraced the challenge to get REALTORS® behind supporting the museum here and across the country. Peter also serves as a director on the Winnipeg Housing Rehabilitation Corporation that is active in building and providing affordable housing. He has also been a strong advocate for neighborhood renewal and home ownership as co-founder of Housing Opportunity Partnership (HOP).



**1:45 P.M. to 2:45 P.M.**

**Manitoba Farm Market Report**

**PRESENTED BY CLAUDE JACQUES and Peter Alder  
FARM CREDIT CANADA.**



**3:00 P.M. to 4:30 P.M.**

**Borrowing 101 – Financing Basics:**

**Presented by Tim St Vincent - Credit Counselling Society**

Tim is the Credit Counselling Society's Financial Educator for the GTA and surrounding area, Manitoba, and Saskatchewan, and is based out of Winnipeg. Tim has over 25 years experience in Financial Services and is a retired Certified Financial Planner (CFP). Tim also taught the CFP program for several years, completed the Canadian Securities Course (Hons.), achieved his Certificate In Management (C.I.M.) Hons. and is a Certified Educator in Personal Finance (CEPF). Tim believes strongly in the power of education, planning and acting on your plan.

**Borrowing 101 - Financing Basics:** Participants will learn about the various types of financing including secured, unsecured, joint, secondary and short-term/high interest credit. They will also learn about leasing versus buying a vehicle, mortgages and student loans.

AAOM 2022 Annual Professional Development Conference

Wednesday September 28th

Holiday Inn Airport Winnipeg West

9:30 A.M. to 10:30 A.M.

Named one of Ace Burpee's Fascinating Manitobans 2019: Manitoba 150 Edition, audiences describe Dorota as "... the highlight of this day, [a] very powerful speaker, engaging and authentic, incredibly articulate and so inspiring."

Her sincerity in wanting to bring about change is undeniable. She speaks to a room of 500 people as though she were speaking to a room of 1 – with humour, wit, openness, and love. She demonstrates how she has "seen" herself in the life of every person she's ever known; her audiences begin to see themselves in the lives of others. She builds empathy, compassion, kinship.

# Dorota Blumczyńska

## *Keynote Speaker*

Delivering more than 300 unique speaking engagements, in live, virtual, and pre-recorded formats, Dorota has captivated local, national, and international audiences of 4 to over 4000!

Inspiring, renewing hope, and restoring a sense of possibility in the hearts and minds of others; these are some of the enduring impacts of hearing Dorota speak. A master storyteller, she weaves together her executive leadership experience, a life story which includes migration, overcoming adversity, and seeking belonging, together with the insights and knowledge gained along the way.

Dorota speaks across industries, in a manner that is authentic, persuasive, and always entertaining. From laughter, reflection, and at time to tears, this will be the Keynote everyone remembers.

To learn more about Dorota, please visit [www.dorotablumczynska.com](http://www.dorotablumczynska.com)





**10:45 A.M. to 11:45 P.M.**

**Let's Talk About Good Communication**

**Presented by Rebecca Malmquist, CAE**

**IAAO Vice President**

**City of Minneapolis City Assessor**

Rebecca L. Malmquist, CAE is the IAAO Vice President. Outside of IAAO, she is city assessor in Minneapolis, and has been a member of IAAO since 2000. She served on the IAAO Board from 2018 to 2020 and co-founded IAAO's Women's Initiative Network. In addition to serving on multiple committees and task forces, she has been an IAAO instructor since 2015, has authored, and instructed

sessions at annual conferences and GIS/CAMA conferences. Her IAAO awards include the Matylida Zurowska Hudak Member of the Year Award in 2018, and she is a four-time winner of the John A. Zangerle Award as managing editor of MAAO's Equal Eyes magazine.

She is a Certified Assessment Evaluator and a Minnesota Senior Accredited Assessor. She holds a Bachelor of Arts in urban and regional studies and geography from the University of Minnesota-Duluth. She is also the Minneapolis City Assessor dealing with 130,000 parcels, \$60+B in EMV, and a team of 38 staff.

A little Bit More about Rebecca...Lip gloss addict. Problem Solver. Communicator. Yogi. Chef Wannabe. Cabernet consumer. Team builder. Exercise lover. Overpacker. Public servant forever. Ragnarian. RBG=Hero. Mommy of 1. Patience is a virtue, but not one of mine. Mommy to Anders and MORE!

This session will focus on successful communication strategies reviewing: building collaborative relationships that emphasize trust and respect; communicating effectively using simple and concise language; enhancing listening to anticipate and avoid misunderstandings; eliminating communication roadblocks and focus on nonverbal cues; and best practices for working remotely to stay productive, build culture, and work seamlessly with your team.



**12:45 P.M. to 1:45 P.M.**

**Efficiency Manitoba**

**PRESENTED BY Michael Stocki and Jana Brunel**



**1:45 P.M. to 2:45 P.M.**

**Manitoba Safer Communities and Neighbourhood Act**

**Presented By Les Bulter Manitoba Justice**

The Safer Communities and Neighbourhoods Act Works by holding property owners accountable for threatening or disturbing activities that regularly take place on their property related to:

- Unlawful drug use or dealing, production or cultivation
- Prostitution and related activities
- Unlawful sale of liquor
- Unlawful use or sale of intoxicating substances – non-potable and solvent-based products
- Sexual abuse or exploitation of a child or related activities
- Possession or storage of an unlawful firearm, weapon or explosive
- Participation in a Criminal Organization offence

The act refers to activities that are ongoing, not those happening occasionally.



**Manitoba Home  
Builders' Association**

**3:00 P.M. to 4:00 P.M.**

**Manitoba Home Builder's Association**

**Presented By Lanny McInnes**

**4:00 P.M. to 4:30 P.M.**

## **2022 Annual General Meeting**

***All members are encouraged to attend the meeting***

***All other registered delegates are invited to attend***

**~Review of Annual Reports**

**~Review of Financial Report**

**~Elections to Executive Council**



**AAOM 2022 Annual Professional Development Conference**

**Thursday September 29th**

**Holiday Inn Airport Winnipeg West**



**8:30 A.M. to 10:00 A.M.**

**Treaty Relations Commission of Canada**

**Presented by Allen Sutherland**

Allen Sutherland, also known as Waabiskhi Mazinazoot Mishtaatim, or White Spotted Horse, is an Anishinaabe Saulteaux, from Skownan First Nation in Treaty 2 Territory and is of the Bizhiw doodem (Lynx Clan). Allen is a successful businessman under his own company of "White Spotted Horse", and has worked as an independent consultant and professional facilitator since 2007. He

also develop a great learning tool on Indigenous history called the Canadian and Indigenous Historical Timeline©.

He is part of the Speakers Bureau of the Treaty Relations Commission of Manitoba, where he is a sought-after resources person on the history and cultures of Indigenous Nations of Canada. Allen is currently the Life-Long Learning Lodge Keeper with the First Nations Treaty 2 Territory.

Topics:

- Historical Timeline (Treaty relationship since Newcomer contact)
- Treaty No. 1
- Anishinaabe Spirituality
- Spirit and Intent of the Treaties



**10:30 A.M. to 12:00 P.M.**

**Treaty One Development Corporation**

**Presented by Whelan Sutherland & Tim Daniels**

**Whelan**, Chief Executive Officer, is a proud member of Peguis First Nation; who has played a lead role in a wide variety of Indigenous business ventures over the past 15 years, as a CEO, manager and entrepreneur.



Since leaving the Chief Peguis Investment Corporation in 2012, he has been involved in the business end of the Treaty 1 organization and management. He is a graduate of the Asper School of Business in Winnipeg. "I look forward to working with our communities, our leaders and our partners towards a brighter future for our Nation."

**Tim**, Chief Development Officer, is a proud Anishinabe from the Long Plain First Nation (LPFN), located on Treaty 1 Territory. He is currently Chief Operating Officer with Treaty 1 Development Corporation responsible for the Master Plan and development of the 160 acre former Kapyong Barracks in Winnipeg.

Tim has a wealth of experience in property and business development and is devoted to projects that help First Nations strive for economic success and sustainability. His accomplishments include development of Long Plain Urban Reserves in both Winnipeg and Portage la Prairie, which have established LPFN as an economic force in Canada. Tim has won many awards including as Economic Developer of the Year, Spirit of Growth and Visionary Indigenous Business Excellence awards to mention just a few.

# Association Of Assessing Officers Of Manitoba

**65TH ANNUAL PROFESSIONAL DEVELOPMENT CONFERENCE**  
**HOLIDAY INN AIRPORT WINNIPEG WEST**  
**2520 PORTAGE AVENUE, WINNIPEG, MB**

## REGISTRATION INFORMATION

**Registration Fee of \$125 for the full program.**

**Deadline for registration of the \$125 fee is Friday September 16<sup>th</sup> 2022.**

Payment by cheque to P.O. Box 2178, Station Main, Winnipeg, Manitoba, R3C 3R5

Alternatively, on the website: <https://aaom.mb.ca/forms/>

**If applicable, Please advise of any dietary restrictions so that alternatives can be provided.**

### **Provincial Assessment Services Staff and City of Winnipeg Assessment & Taxation Staff –**

If your employer approves you to attend the conference, please send an e-mail to [admin@aaom.mb.ca](mailto:admin@aaom.mb.ca) to indicate your registration for the 2022 Professional Development Symposium no later than Friday September 16th, 2022.

Province of Manitoba Assessment Services will be direct billed for your attendance.

## RECERTIFICATION CREDIT INFORMATION

**By attending the full conference, accredited members will earn 12 recertification credits.**

The current recertification cycle ends December 31, 2022; in order to recertify accredited members must have earned 15 credits and applied for recertification by this date.

For more information on A.A.M. recertification: <https://aaom.mb.ca/membership/recertification/>

\*The Conference schedule and speakers may be subject to change without prior notice under unforeseen circumstances\*