



Date:

May 10th & 11th, 2023

Time:

8:30 a.m. - 4:30 p.m. (both days)

Location:

Winnipeg Real Estate Board Office (1240 Portage Ave)

CPD credits:

Approved for 14 CPD credits by AIC

Cost:

\$440.00

Instructor:

George Dell, SRA, MAI, ASA, CRE

Lunch is provided on day 1.

Registration is required and space is limited.

AIC Manitoba is pleased to bring this CPD opportunity to our members. Taught by renowned instructor <u>George Dell</u> of San Diego, California, Stats, Graphs, and Data Science explains the new "Evidence Based Valuation" model. See how to bullet-proof your data selection and adjustments. Combine these simple but effective tools with your market knowledge and traditional appraiser training. Hear and feel the promise of how this "new valuation modeling paradigm" restores professional pride, contribution, with increased income. This is a 14-hour hands-on class over two days in classroom. You learn to apply these powerful tools right away. This is not more hype, but hard science. Learn to specify and explain market uncertainty, not avoid it.

The principles taught in this class are applicable to residential, commercial, and even agricultural appraisal work.

Once you understand the theory and setup the tools, within minutes you can create market-supported time adjustments and create charts and visualizations that quickly show key aspects of a property and how it fits within the market using scatterplots, histograms and box plots.

